

[Provisional Translation Only]

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FY25/2 Q3 Earnings

January 9, 2025

Ichigo Inc. (Tokyo Stock Exchange Prime, 2337)

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Dividend Payment: N/A

Supplemental Materials to Financial and Business Results: Yes

Financial and Business Results Briefing: Yes (for institutional investors and analysts)

1. FY25/2 Q3 Consolidated Financial Results (March 1, 2024 to November 30, 2024)

(1) Consolidated Financial Results

(YOY = year-on-year % change)

| | Revenue (JPY million) YOY | | Operating Profit (JPY million) YOY | | All-In Operating Profit (JPY million) YOY | |
|-----------|------------------------------|--------|---------------------------------------|--------|---|--------|
| FY25/2 Q3 | 57,227 | +49.0% | 10,338 | +30.4% | 15,177 | -6.7% |
| FY24/2 Q3 | 38,419 | -27.2% | 7,927 | -13.0% | 16,266 | +20.3% |

Note: Comprehensive Income FY25/2 Q3: JPY 9,430 million (+1.8% YOY)

FY24/2 Q3: JPY 9,262 million (+2.0% YOY)

All-In Operating Profit = Operating Profit + Gains on Sale of Sustainable Real Estate Assets
Recorded as Extraordinary Gains

| | Recurring Profit (JPY million) YOY | | All-In Recurring Profit (JPY million) YOY | | Net Income (JPY million) YOY | | Cash Net Income (JPY million) YOY | |
|-----------|---------------------------------------|--------|---|--------|---------------------------------|--------|--------------------------------------|--------|
| FY25/2 Q3 | 8,586 | +48.0% | 13,425 | -5.1% | 8,896 | -7.2% | 11,988 | -12.0% |
| FY24/2 Q3 | 5,803 | -27.5% | 14,142 | +13.9% | 9,590 | +13.2% | 13,617 | +14.5% |

All-In Recurring Profit = Recurring Profit + Gains on Sale of Sustainable Real Estate Assets
Recorded as Extraordinary Gains

| | Net Income per Share (EPS) (Basic, JPY) | | Net Income per Share (EPS) (Diluted, JPY) | | Cash Net Income per Share (EPS) (JPY) YOY | |
|-----------|---|--------|---|---|---|--------|
| FY25/2 Q3 | 20.33 | -4.1% | 20.28 | – | 27.39 | -9.0% |
| FY24/2 Q3 | 21.21 | +15.8% | – | – | 30.11 | +17.1% |

Cash Net Income = Net Income + Depreciation + Amortization +/- Valuation Losses (Gains)

(2) Consolidated Financial Condition

| | Total Assets (JPY million) | Net Assets (JPY million) | Shareholders' Equity Ratio | Net Assets per Share (JPY) |
|-----------|-------------------------------|-----------------------------|-------------------------------|-------------------------------|
| FY25/2 Q3 | 394,295 | 118,948 | 27.2% | 247.13 |
| FY24/2 | 367,015 | 116,281 | 28.5% | 237.57 |

Note: Shareholders' Equity FY25/2 Q3: JPY 107,099 million FY24/2: JPY 104,628 million

(3) Consolidated Cash Flows

| | Cash Flows from Operations (JPY million) | Cash Flows from Investments (JPY million) | Cash Flows from Financing (JPY million) | Cash and Cash Equivalents at Period-End (JPY million) |
|-----------|--|---|---|--|
| FY25/2 Q3 | -11,563 | 3,596 | 14,997 | 53,130 |
| FY24/2 Q3 | -11,034 | 2,608 | 19,385 | 50,371 |

Note: Economic Operating Cash Flow (Cash Flows from Operations, excluding net change in Real Estate and Power Plants for Sale, plus post-tax gains on sales of Sustainable Real Estate assets recorded as extraordinary gains)

FY25/2 Q3: JPY 11,462 million FY24/2 Q3: JPY 19,486 million

2. Dividends

| | Dividend per Share (JPY) | | | | | Total Dividends (JPY million) | Payout Ratio | Dividend on Equity (DOE) |
|----------------------|--------------------------|-------------------|------------------|-------------------|-------|-------------------------------------|--------------|--------------------------------|
| | First Quarter | Second Quarter | Third Quarter | Fourth Quarter | Total | | | |
| FY24/2 | – | – | – | 9 | 9 | 3,963 | 33.5% | 3.9% |
| FY25/2 (Forecast) | – | – | – | 10 | 10 | | 31.2% | |

3. FY25/2 Full-Year Consolidated Earnings Forecast (March 1, 2024 to February 28, 2025)
(YOY = year-on-year % change)

| | Operating Profit (JPY million) YOY | | All-In Operating Profit (JPY million) YOY | | Recurring Profit (JPY million) YOY | | All-In Recurring Profit (JPY million) YOY | |
|--------|--|--------|--|--------|--|--------|--|-------|
| FY25/2 | 16,000 | +23.5% | 24,000 | +13.2% | 12,000 | +15.5% | 20,000 | +7.4% |

| | Net Income (JPY million) YOY | | Cash Net Income (JPY million) YOY | | Net Income per Share (JPY) YOY | | Cash Net Income per Share (JPY) YOY | |
|--------|------------------------------------|--------|---|-------|--------------------------------------|--------|---|-------|
| FY25/2 | 14,000 | +15.6% | 18,500 | +3.5% | 32.10 | +19.4% | 42.42 | +6.8% |

4. Other

- (1) Changes in significant consolidated subsidiaries
(material changes in scope of consolidation): Yes
New subsidiary: Ichigo Realty Management Co., Ltd.
- (2) Changes in accounting standards/principles, changes in accounting estimates, and revisions to previous financial statements
- | | |
|---|------------------------------------|
| (i) Changes in accounting standards/principles: | Yes (minor, no impact – see p. 16) |
| (ii) Changes in accounting principles other than the above: | None |
| (iii) Changes in accounting estimates: | None |
| (iv) Revisions of previous financial statements: | None |
- (3) Number of common shares outstanding
- (i) Number of shares outstanding (including treasury shares) at period-end
- | | |
|------------|-------------|
| FY25/2 Q3: | 445,624,718 |
| FY24/2: | 505,402,018 |
- (ii) Number of treasury shares at period-end
- | | |
|------------|------------|
| FY25/2 Q3: | 12,251,109 |
| FY24/2: | 64,982,000 |
- (iii) Average number of shares outstanding (excluding treasury shares) during the period
- | | |
|------------|-------------|
| FY25/2 Q3: | 437,667,095 |
| FY24/2 Q3: | 452,273,462 |

Segment Information

Asset Management (AM) generates fee income via the management of Ichigo Office (8975), Ichigo Hotel (3463), Ichigo Green (9282), and private real estate funds.

Sustainable Real Estate (SRE) preserves and improves real estate. Ichigo receives rental income during the period in which it carries out its value-add, along with earning gains on sales that reflect the real estate's higher value after the value-add is complete.

Clean Energy (CE) is utility-scale solar and wind power production that supplies clean energy and brings productive use to idle land.

Note on Appropriate Use of Forecasts

Forward-looking statements contained in these materials are based on judgments regarding information that was available to Ichigo as of the announcement date. However, these statements involve risk and uncertainties, and actual earnings may differ significantly from the indicated forecasts.

Consolidated Balance Sheet (FY25/2 Q3)

(JPY million)

| | FY24/2 (Feb 29, 2024) | FY25/2 Q3 (Nov 30, 2024) |
|--|--------------------------|-----------------------------|
| Assets | | |
| Current Assets | | |
| Cash and deposits | 46,917 | 53,243 |
| Accounts receivable | 2,448 | 3,402 |
| Operational loan investments | 1,324 | 1,324 |
| Operational securities investments | 14 | – |
| Real estate for sale | 103,721 | 122,076 |
| Other | 3,720 | 5,396 |
| Less: venture investments writedown | -401 | -1,211 |
| Total Current Assets | 157,746 | 184,232 |
| Fixed Assets | | |
| Property, Plant, and Equipment | | |
| Buildings and structures | 58,641 | 57,337 |
| Depreciation | -13,072 | -14,309 |
| Buildings and structures (net) | 45,568 | 43,027 |
| Solar and wind power plants | 39,099 | 39,284 |
| Depreciation | -9,865 | -11,356 |
| Solar and wind power plants (net) | 29,234 | 27,927 |
| Land | 105,368 | 99,521 |
| Buildings and structures under construction | 3,978 | 5,390 |
| Solar and wind power plants under construction | 134 | 406 |
| Other | 2,625 | 2,753 |
| Depreciation | -1,678 | -1,892 |
| Other (net) | 947 | 861 |
| Total Property, Plant, and Equipment | 185,232 | 177,135 |
| Intangible Assets | | |
| Goodwill | 989 | 890 |
| Leasehold rights | 1,332 | 1,332 |
| Other | 176 | 146 |
| Total Intangible Assets | 2,498 | 2,369 |
| Investments and Other Assets | | |
| Securities investments | 17,086 | 25,194 |
| Long-term loans receivable | 838 | 954 |
| Deferred tax assets | 682 | 431 |

(JPY million)

| | FY24/2 (Feb 29, 2024) | FY25/2 Q3 (Nov 30, 2024) |
|---|--------------------------|-----------------------------|
| Other | 3,766 | 3,994 |
| Less: venture investments writedown | -835 | -16 |
| Total Investments and Other Assets | 21,537 | 30,557 |
| Total Fixed Assets | 209,269 | 210,062 |
| Total Assets | 367,015 | 394,295 |

(JPY million)

| | FY24/2 (Feb 29, 2024) | FY25/2 Q3 (Nov 30, 2024) |
|---|--------------------------|-----------------------------|
| Liabilities | | |
| Current Liabilities | | |
| Short-term loans | 16,726 | 7,537 |
| Bonds (due within one year) | 3,162 | 232 |
| Long-term loans (due within one year) | 20,878 | 8,455 |
| Long-term non-recourse loans (due within one year) | 6,413 | 4,489 |
| Income taxes payable | 4,039 | 2,521 |
| Current year employee bonus accrual | 136 | 747 |
| Other current liabilities | 4,805 | 6,090 |
| Total Current Liabilities | 56,162 | 30,075 |
| Long-Term Liabilities | | |
| Bonds | 4,306 | 7,115 |
| Long-term loans | 146,043 | 181,181 |
| Long-term non-recourse loans | 35,265 | 45,850 |
| Deferred tax liabilities | 1,323 | 1,353 |
| Long-term security deposits received | 7,229 | 7,359 |
| Other long-term liabilities | 404 | 2,411 |
| Total Long-Term Liabilities | 194,572 | 245,271 |
| Total Liabilities | 250,734 | 275,346 |
| Net Assets | | |
| Shareholders' Equity | | |
| Capital | 26,892 | 26,937 |
| Capital reserve | 10,313 | 10,355 |
| Retained earnings | 90,967 | 75,105 |
| 05 Treasury shares | -22,446 | -4,562 |
| Total Shareholders' Equity | 105,727 | 107,866 |
| Accumulated Other Comprehensive Income | | |
| Valuation gains (losses) on other securities | -1,143 | -365 |
| Deferred gains (losses) on long-term interest rate hedges | 44 | 6 |
| Foreign currency translation adjustment | – | -377 |
| Total Accumulated Other Comprehensive Income | -1,099 | -736 |
| Stock Options | 879 | 910 |
| Minority Interests | 10,772 | 10,938 |
| Total Net Assets | 116,281 | 118,948 |
| Total Liabilities and Net Assets | 367,015 | 394,295 |

Consolidated Income Statement (FY25/2 Q3)

(JPY million)

| | FY24/2 Q3 (Mar 1, 2023 to Nov 30, 2023) | FY25/2 Q3 (Mar 1, 2024 to Nov 30, 2024) |
|---|---|---|
| Revenue | 38,419 | 57,227 |
| Cost of Goods Sold | 24,874 | 40,111 |
| (Depreciation amount included in COGS) | 3,511 | 3,411 |
| Gross Profit | 13,545 | 17,116 |
| SG&A | 5,618 | 6,777 |
| Operating Profit | 7,927 | 10,338 |
| Non-Operating Income | | |
| Interest income | 27 | 33 |
| Dividend income | 131 | 14 |
| Foreign exchange gains | – | 190 |
| Mark-to-market gains on long-term interest rate hedges | 71 | 823 |
| Other | 153 | 54 |
| Total Non-Operating Income | 384 | 1,117 |
| Non-Operating Expenses | | |
| Interest expense | 1,738 | 2,184 |
| Mark-to-market losses on long-term interest rate hedges | 267 | 4 |
| Debt financing-related fees | 231 | 362 |
| Other | 271 | 317 |
| Total Non-Operating Expenses | 2,509 | 2,869 |
| Recurring Profit | 5,803 | 8,586 |
| Extraordinary Gains | | |
| Gains on sale of fixed assets | 4,378 | 4,296 |
| Gains on sale of securities investments | 89 | 539 |
| Gains on sale of shares in affiliates | 3,960 | – |
| Redevelopment up-front rental compensation | 327 | – |
| Other | 58 | 33 |
| Total Extraordinary Gains | 8,814 | 4,869 |
| Extraordinary Loss | | |
| Allowance for doubtful accounts | 409 | – |
| Loss on disposal of fixed assets | – | 87 |
| Total Extraordinary Loss | 409 | 87 |
| Pre-Tax Income | 14,208 | 13,368 |
| Total Income Taxes | 4,446 | 4,300 |
| Pre-Minority Interest Net Income | 9,761 | 9,067 |
| Net Income Attributable to Minority Interests | 170 | 171 |
| Net Income | 9,590 | 8,896 |

Consolidated Statement of Comprehensive Income (FY25/2 Q3)

(JPY million)

| | FY24/2 Q3 (Mar 1, 2023 to Nov 30, 2023) | FY25/2 Q3 (Mar 1, 2024 to Nov 30, 2024) |
|---|---|---|
| Pre-Minority Interest Net Income | 9,761 | 9,067 |
| Other Comprehensive Income | | |
| Valuation gains (losses) on other securities | -566 | 778 |
| Deferred gains (losses) on long-term interest rate hedges | 67 | -37 |
| FX valuation gain (loss) | - | -377 |
| Total Other Comprehensive Income | -499 | 362 |
| Comprehensive Income | 9,262 | 9,430 |
| Comprehensive income attributable to common shareholders | 9,091 | 9,259 |
| Comprehensive income attributable to minority interests | 170 | 171 |

Consolidated Income Statement (FY25/2 Q3 Stand-Alone)

(JPY million)

| | FY24/2 Q3 (Sep 1, 2023 to Nov 30, 2023) | FY25/2 Q3 (Sep 1, 2024 to Nov 30, 2024) |
|--|---|---|
| Revenue | 11,923 | 20,931 |
| Cost of Goods Sold | 7,571 | 15,042 |
| (Depreciation) | 1,071 | 1,148 |
| Gross Profit | 4,351 | 5,889 |
| SG&A | 1,907 | 2,406 |
| Operating Profit | 2,443 | 3,483 |
| Non-Operating Income | | |
| Interest income | 7 | 10 |
| Dividend income | 38 | 10 |
| Foreign exchange gains | – | 21 |
| Mark-to-market gains on long-term interest rate hedges | 16 | 430 |
| Other | 14 | 23 |
| Total Non-Operating Income | 76 | 497 |
| Non-Operating Expenses | | |
| Interest expense | 594 | 787 |
| Debt financing-related fees | 126 | 10 |
| Other | 83 | 150 |
| Total Non-Operating Expenses | 805 | 948 |
| Recurring Profit | 1,715 | 3,031 |
| Extraordinary Gains | | |
| Gains on sale of fixed assets | – | 1,707 |
| Gains on sale of securities investments | – | 539 |
| Gains on sale of shares in affiliates | 7 | – |
| Other | 5 | 5 |
| Total Extraordinary Gains | 13 | 2,252 |
| Extraordinary Losses | | |
| Loss on disposal of fixed assets | – | 2 |
| Total Extraordinary Losses | – | 2 |
| Pre-Tax Income | 1,728 | 5,281 |
| Total Income Taxes | 585 | 1,694 |
| Pre-Minority Interest Net Income | 1,143 | 3,587 |
| Net Income Attributable to Minority Interests | 56 | 56 |
| Net Income | 1,087 | 3,531 |

Consolidated Cash Flow Statement (FY25/2 Q3)

(JPY million)

| | FY24/2 Q3 (Mar 1, 2023 to Nov 30, 2023) | FY25/2 Q3 (Mar 1, 2024 to Nov 30, 2024) |
|--|---|---|
| Cash Flows from Operations: | | |
| Pre-tax income | 14,208 | 13,368 |
| Depreciation | 3,661 | 3,589 |
| Amortization of goodwill | 64 | 123 |
| Increase (decrease) in current year employee bonus accrual | 352 | 609 |
| Increase (decrease) in allowance for doubtful accounts | 357 | -8 |
| Interest and dividend income | -158 | -48 |
| Interest expense | 1,738 | 2,184 |
| Forex losses (gains) | - | -191 |
| Losses (gains) on investment in equity-method affiliates | - | 89 |
| Losses (gains) on sale of shares in affiliates | -3,960 | - |
| Losses (gains) on sale of securities investments | -89 | -539 |
| Loss on disposal of fixed assets | - | 87 |
| Losses (gains) on sale of fixed assets | -4,378 | -4,296 |
| Decrease (increase) in trading notes and receivables | 1,000 | -854 |
| Decrease (increase) in operational securities investments | 1,225 | 14 |
| Decrease (increase) in real estate for sale | -21,373 | -18,355 |
| Decrease (increase) in advances paid | -664 | 38 |
| Decrease (increase) in prepaid expenses | -189 | -636 |
| Decrease (increase) in accounts receivable | 148 | -63 |
| Decrease (increase) in consumption taxes receivable | 754 | 443 |
| Increase (decrease) in accounts payable | -682 | 490 |
| Increase (decrease) in accrued expenses | 54 | -73 |
| Increase (decrease) in advances received | 13 | 51 |
| Increase (decrease) in deposits received | 79 | 140 |
| Increase (decrease) in security deposits received | -144 | 129 |
| Increase (decrease) in accrued consumption taxes | 391 | 166 |
| Other | 598 | -455 |
| Sub-Total | -6,992 | -3,995 |

(JPY million)

| | FY24/2 Q3 (Mar 1, 2023 to Nov 30, 2023) | FY25/2 Q3 (Mar 1, 2024 to Nov 30, 2024) |
|--|---|---|
| Interest and dividends received | 158 | 48 |
| Interest expense paid | -1,538 | -1,933 |
| Income taxes paid | -2,954 | -6,011 |
| Income taxes refunded | 291 | 328 |
| Net Cash from (Used for) Operations | -11,034 | -11,563 |
| Cash Flows from Investments: | | |
| Payments into time deposits | – | -96 |
| Redemptions of time deposits | – | 800 |
| Payments for securities investments | -12,732 | -10,223 |
| Proceeds from sale of securities investments | 125 | 7,583 |
| Proceeds from redemption of securities investments | 2,070 | – |
| Acquisition of property, plant, and equipment | -6,859 | -3,522 |
| Proceeds from sale of property, plant, and equipment | 17,110 | 12,456 |
| Acquisition of intangible assets | -96 | -49 |
| Payments of security deposits | -127 | -7 |
| Redemptions of security deposits | 20 | – |
| Acquisition of subsidiary shares resulting in change of consolidation scope | – | -114 |
| Proceeds from sale of subsidiary shares resulting in change of consolidation scope | 3,356 | – |
| Acquisition of equity-method affiliate shares | – | -2,259 |
| Payments of loans receivable | -83 | -1,141 |
| Payments received for loans receivable | 86 | 52 |
| Other | -259 | 117 |
| Net Cash from (Used for) Investments | 2,608 | 3,596 |

(JPY million)

| | FY24/2 Q3 (Mar 1, 2023 to Nov 30, 2023) | FY25/2 Q3 (Mar 1, 2024 to Nov 30, 2024) |
|--|---|---|
| Cash Flows from Financing: | | |
| Net increase (decrease) in short-term loans | 3,664 | -9,189 |
| Proceeds from bond issuance | 2,161 | 2,986 |
| Repayment of maturing bond principal to bondholders | -263 | -3,121 |
| Proceeds from long-term loans | 46,472 | 71,404 |
| Repayment of long-term loans | -26,906 | -49,007 |
| Proceeds from long-term non-recourse loans | 4,600 | 11,700 |
| Repayment of long-term non-recourse loans | -4,481 | -3,038 |
| Proceeds from exercise of stock options | – | 77 |
| Share buyback | -2,302 | -2,915 |
| Dividends paid | -3,552 | -3,893 |
| Dividends paid to minority interests | -4 | -5 |
| Net Cash from (Used for) Financing | 19,385 | 14,997 |
| Effect of Exchange Rate Change on Cash and Cash Equivalents | – | – |
| Increase (Decrease) in Cash and Cash Equivalents | 10,959 | 7,029 |
| Cash and Cash Equivalents at Beginning of Period | 40,313 | 46,101 |
| Change in Cash and Cash Equivalents Resulting from New Entity Consolidation | 366 | – |
| Change in Cash and Cash Equivalents Resulting from Exclusion from Consolidation | -1,268 | – |
| Cash and Cash Equivalents at End of Period | 50,371 | 53,130 |

Consolidated Cash Flow Statement (FY24/2 Q3 Stand-Alone)

(JPY million)

| | FY24/2 Q3 (Sep 1, 2023 to Nov 30, 2023) | FY25/2 Q3 (Sep 1, 2024 to Nov 30, 2024) |
|---|---|---|
| Cash Flows from Operations: | | |
| Pre-tax income | 1,728 | 5,281 |
| Depreciation | 1,121 | 1,200 |
| Amortization of goodwill | 21 | 32 |
| Increase (decrease) in accrued bonuses | 188 | 243 |
| Increase (decrease) in allowance for doubtful accounts | -1 | — |
| Interest and dividend income | -46 | -21 |
| Interest expense | 594 | 787 |
| Forex losses (gains) | — | -21 |
| Losses (gains) on investment in equity-method affiliates | — | 89 |
| Losses (gains) on sale of shares in affiliates | -7 | — |
| Losses (gains) on sale of securities investments | — | -539 |
| Loss on disposal of fixed assets | — | 2 |
| Gains on sale of fixed assets (A minus figure is a gain) | — | -1,707 |
| Decrease (increase) in trading notes and receivables | -421 | -525 |
| Decrease (increase) in operational securities investments | 1,178 | — |
| Decrease (increase) in real estate for sale | -3,324 | -1,396 |
| Decrease (increase) in advances paid | -167 | -285 |
| Decrease (increase) in prepaid expenses | -45 | -259 |
| Decrease (increase) in accounts receivable | 75 | -49 |
| Decrease (increase) in consumption taxes receivable | -138 | -103 |
| Increase (decrease) in accounts payable | 206 | 1,494 |
| Increase (decrease) in accrued expenses | 54 | 41 |
| Increase (decrease) in advances received | 6 | 35 |
| Increase (decrease) in deposits received | -34 | 11 |
| Increase (decrease) in security deposits received | 185 | — |
| Increase (decrease) in accrued consumption taxes | 165 | 236 |
| Other | 237 | -313 |
| Sub-Total | 1,579 | 4,235 |
| Interest and dividends received | 46 | 21 |
| Interest expense paid | -480 | -660 |
| Income taxes paid | -1,813 | -1,970 |
| Net Cash from (Used for) Operations | -667 | 1,625 |

(JPY million)

| | FY24/2 Q3 (Sep 1, 2023 to Nov 30, 2023) | FY25/2 Q3 (Sep 1, 2024 to Nov 30, 2024) |
|--|---|---|
| Cash Flows from Investments: | | |
| Payments into time deposits | – | -80 |
| Payments for securities investments | -1,758 | -20 |
| Proceeds from sale of securities investments | 10 | 7,583 |
| Acquisition of property, plant, and equipment | -4,250 | -1,547 |
| Proceeds from sale of property, plant, and equipment | – | 3,450 |
| Acquisition of intangible assets | -14 | -28 |
| Payments of loans receivable | – | -660 |
| Payments received for loans receivable | 71 | 7 |
| Other | 10 | 112 |
| Net Cash from (Used for) Investments | -5,932 | 8,816 |

(JPY million)

| | FY24/2 Q3 (Sep 1, 2023 to Nov 30, 2023) | FY25/2 Q3 (Sep 1, 2024 to Nov 30, 2024) |
|--|---|---|
| Cash Flows from Financing: | | |
| Net increase (decrease) in short-term loans | -900 | -1,026 |
| Proceeds from bond issuance | 169 | 2,986 |
| Repayment of maturing bond principal to bondholders | -110 | -3,040 |
| Proceeds from long-term loans | 15,464 | 18,056 |
| Repayment of long-term loans | -4,305 | -11,206 |
| Proceeds from f long-term non-recourse loans | 4,600 | 2,200 |
| Repayment of long-term non-recourse loans | -3,651 | -2,289 |
| Proceeds from exercise of stock options | – | 3 |
| Share buyback | -2,302 | -1,686 |
| Dividends paid | – | – |
| Dividends paid to minority interests | -1 | -1 |
| Net Cash from (Used for) Financing | 8,961 | 3,994 |
| Effect of Exchange Rate Change on Cash and Cash Equivalents | – | – |
| Increase (Decrease) in Cash and Cash Equivalents | 2,361 | 14,436 |
| Cash and Cash Equivalents at Beginning of Period | 47,643 | 38,693 |
| Change in Cash and Cash Equivalents Resulting from Exclusion from Consolidation | 366 | – |
| Cash and Cash Equivalents at End of Period | 50,371 | 53,130 |

Changes in Accounting Policies

The “Practical Solution on the Accounting for and Disclosure of the Issuance and Holding of Electronically Recorded Transferable Rights That Must Be Indicated on Securities” (Accounting Standard Board of Japan (“ASBJ”) Statement Practical Issues Task Force No. 43, August 26, 2022) has been applied from the beginning of FY25/2 Q1 and will be applied on an ongoing basis.

There is no impact from this change.

Revenue, P&L, and Assets by Segment (Current FY25/2 Q3)

(Mar 1, 2024 to Nov 30, 2024)

(JPY million)

| | Segment | | | | Adjustment ² | Amount Recorded in Financial Statements |
|--|-----------------------|-------------------------------|-------------------|---------|-------------------------|---|
| | Asset Management (AM) | Sustainable Real Estate (SRE) | Clean Energy (CE) | Total | | |
| Revenue | | | | | | |
| Revenue from External Customers | 2,447 | 49,925 | 4,853 | 57,227 | — | 57,227 |
| Inter-Segment Activities or Reclassifications | 305 | 111 | — | 416 | △416 | — |
| Total | 2,752 | 50,036 | 4,853 | 57,643 | △416 | 57,227 |
| Operating Profit | 1,445 | 7,317 | 1,568 | 10,331 | 6 | 10,338 |
| Gains on Sale of Sustainable Real Estate Assets Recorded as Extraordinary Gains ² | — | 4,838 | — | 4,838 | — | 4,838 |
| Segment P&L (All-In Operating Profit) ¹ | 1,445 | 12,156 | 1,568 | 15,170 | 6 | 15,177 |
| Segment P&L Details | | | | | | |
| Stock Earnings (Rental Income, Base AM Fees, FIT Solar Power Earnings, etc.) | 1,148 | 6,468 | 1,568 | 9,185 | — | — |
| Flow Earnings (Gains on Sustainable Real Estate Sales, Gains on Solar Power Plant Sales, Spot AM Fees, etc.) | 296 | 5,688 | — | 5,985 | — | — |
| Segment Assets | 2,204 | 315,801 | 39,349 | 357,355 | 36,939 | 394,295 |
| Other | | | | | | |
| Depreciation | 1 | 2,018 | 1,496 | 3,516 | 72 | 3,589 |
| Increase in Property, Plant, and Equipment and Intangible Assets | 34 | 3,032 | 457 | 3,523 | 20 | 3,544 |

¹ Segment P&L (All-In Operating Profit) = Operating Profit + Gains on Sale of Sustainable Real Estate Assets Recorded as Extraordinary Gains

² The Adjustment to Segment P&L (JPY 6 million) reflects transaction eliminations and corporate expenses that were not allocated to the segments. The Adjustment to Segment Assets (JPY 36,939 million) reflects corporate assets, such as cash and deposits, that were not allocated to the segments. The Adjustment to Depreciation (JPY 72 million) reflects depreciation of corporate assets that were not allocated to the segments. The Adjustment to Increase in Property, Plant, and Equipment and Intangible Assets (JPY 20 million) reflects corporate assets that were not allocated to the segments.

Revenue, P&L, and Assets by Segment (Previous FY24/2 Q3)

(Mar 1, 2023 to Nov 30, 2023)

(JPY million)

| | Segment | | | | Adjustment ² | Amount Recorded in Financial Statements |
|--|-----------------------|-------------------------------|-------------------|---------|-------------------------|---|
| | Asset Management (AM) | Sustainable Real Estate (SRE) | Clean Energy (CE) | Total | | |
| Revenue | | | | | | |
| Revenue from External Customers | 1,828 | 31,949 | 4,641 | 38,419 | - | 38,419 |
| Inter-Segment Activities or Reclassifications | 324 | 25 | - | 349 | -349 | - |
| Total | 2,152 | 31,975 | 4,641 | 38,769 | -349 | 38,419 |
| Operating Profit | 1,105 | 5,129 | 1,685 | 7,920 | 6 | 7,927 |
| Gains on Sale of Sustainable Real Estate Assets Recorded as Extraordinary Gains ² | - | 8,339 | - | 8,339 | - | 8,339 |
| Segment P&L (All-In Operating Profit) ¹ | 1,105 | 13,469 | 1,685 | 16,260 | 6 | 16,266 |
| Segment P&L Details | | | | | | |
| Stock Earnings (Rental Income, Base AM Fees, FIT Solar Power Earnings, etc.) | 1,027 | 5,518 | 1,685 | 8,232 | - | - |
| Flow Earnings (Gains on Sustainable Real Estate Sales, Gains on Solar Power Plant Sales, Spot AM Fees, etc.) | 77 | 7,950 | - | 8,028 | - | - |
| Segment Assets | 1,749 | 278,804 | 36,739 | 317,293 | 48,005 | 365,299 |
| Other | | | | | | |
| Depreciation | - | 2,301 | 1,319 | 3,620 | 41 | 3,661 |
| Increase in Property, Plant, and Equipment and Intangible Assets | - | 4,988 | 1,943 | 6,932 | 11 | 6,943 |

¹ Segment P&L (All-In Operating Profit) = Operating Profit + Gains on Sale of Sustainable Real Estate Assets Recorded as Extraordinary Gains

² The Adjustment to Segment P&L (JPY 6 million) reflects transaction eliminations and corporate expenses that were not allocated to the segments. The Adjustment to Segment Assets (JPY 48,005 million) reflects corporate assets, such as cash and deposits, that were not allocated to the segments. The Adjustment to Depreciation (JPY41 million) reflects depreciation of corporate assets that were not allocated to the segments. The Adjustment to Increase in Property, Plant, and Equipment and Intangible Assets (JPY 11 million) reflects corporate assets that were not allocated to the segments.