

Ichigo Preserves and Improves Real Estate



[Provisional Translation Only]

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Ichigo Inc. (Tokyo Stock Exchange First Section, 2337)

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Execution of Interest Rate Hedges

Ichigo has significantly reduced its interest rate risk should Japanese interest rates rise by executing 5-year and 7-year interest rate swaps that convert Ichigo's floating rate loans into fixed rate loans and purchasing 7-year interest rate caps that cap Ichigo's interest rates at 0.1%.

In its most recent transactions, Ichigo executed interest rate swaps with Sumitomo Mitsui Banking Corporation (SMBC) and Mizuho Bank on March 24, 2017 and with Sumitomo Mitsui Trust Bank (SMTB) on March 29, 2017. In total, Ichigo has executed hedges on JPY 54 billion of floating interest rate loans. In combination with Ichigo's fixed rate loans, Ichigo has fixed the interest rates on 74% of its JPY 93.5 billion corporate loan portfolio expected as of March 31, 2017.

These interest rate hedges lock-in Japan's historically low interest rates and support Ichigo's ongoing earnings stability even in a rising interest rate environment.

1. Interest Rate Hedge Details

Interest Rate Swaps (Total: JPY 44 billion)

SMBC

Amount JPY 15 billion

Counterparty SMBC

Period September 30, 2016 to August 31, 2021 (c. 5 years) Interest Rate 3M JPY TIBOR (Floating Rate Converted to Fixed)

Contract Date September 16, 2016

Mizuho Bank

Amount JPY 10 billion Counterparty Mizuho Bank

Period September 30, 2016 to August 31, 2021 (c. 5 years) Interest Rate 3M JPY TIBOR (Floating Rate Converted to Fixed)

Contract Date September 16, 2016

¹ The loan for the Ichigo Showamura Ogose ECO Power Plant has been excluded from this corporate loan total. While it is currently a corporate loan, once the plant commences operation this fall it will convert to a non-recourse loan with an interest rate hedge already completed.

SMBC

Amount JPY 10 billion

Counterparty SMBC

Period March 31, 2017 to February 29, 2024 (c. 7 years) Interest Rate 3M JPY TIBOR (Floating Rate Converted to Fixed)

Contract Date March 24, 2017

Mizuho Bank

Amount JPY 7 billion Counterparty Mizuho Bank

Period March 31, 2017 to February 29, 2024 (c. 7 years) Interest Rate 3M JPY TIBOR (Floating Rate Converted to Fixed)

Contract Date March 24, 2017

SMTB

Amount JPY 2 billion Counterparty SMTB

Period March 31, 2017 to February 29, 2024 (c. 7 years) Interest Rate 3M JPY TIBOR (Floating Rate Converted to Fixed)

Contract Date March 29, 2017

Interest Rate Caps (Total: JPY 10 billion)

Tokyo Star Bank

Amount JPY 5 billion Counterparty Tokyo Star Bank

Period February 1, 2017 to January 31, 2024 (7 years)

Interest Rate 3M JPY TIBOR

Cap 0.10%

Contract Date January 30, 2017

Mizuho Bank

Amount JPY 3 billion Counterparty Mizuho Bank

Period February 1, 2017 to January 31, 2024 (7 years)

Interest Rate 3M JPY TIBOR

Cap 0.10%

Contract Date January 30, 2017

Shinsei Bank

Amount JPY 1 billion Counterparty Shinsei Bank

Period February 1, 2017 to January 31, 2024 (7 years)

Interest Rate 3M JPY TIBOR

Cap 0.10%

Contract Date January 30, 2017

Citigroup Global Markets Japan

Amount JPY 1 billion

Counterparty Citigroup Global Markets Japan

Period February 1, 2017 to January 31, 2024 (7 years)

Interest Rate 3M JPY TIBOR

Cap 0.10%

Contract Date January 30, 2017

2. Earnings Outlook

Ichigo believes that these interest rate hedges further secure and strengthen Ichigo's financial position. The impact of the hedges will be reflected in Ichigo's FY18/2 consolidated earnings forecast to be announced in April 2017.